



02/02/2016

Private and Confidential

CAREER GUIDANCE: Dan Taylor

ABOUT YOU

You are a friendly person who communicates well with others. Being non-aggressive you probably dislike antagonistic situations or face-to-face arguments and if you see difficulties or conflict arising you are likely to use your friendliness and persuasion to try to defuse the situation.

You can take in facts and detailed information and also relay your findings to others in an enthusiastic manner. You can, if necessary, concentrate on detail but you can become bored if it becomes too routine. If this were to occur you would probably lose interest and the job would then lose its challenge.

You are likely to promote yourself well and create favourable impressions thus generating both trust and positive feelings in those around you. You dislike trouble and hassle so under normal circumstances you will try to steer clear of such situations.

Variety, in terms of both people and tasks are important to you and you are usually keen to please others.

YOU IN THE WORKPLACE

Ultimately, as you develop your competence and gain experience in the workplace you are likely to promote both yourself and your organisation well. Being an enthusiastic communicator the passing on of information will come naturally to you and being non-aggressive you will usually try to carry out your duties in a friendly manner. As you progress in the job you are likely to set yourself quite high standards and will expect others to do the same.

If required, you can deal with work of a specific nature that requires attention to detail. Your style of communication allows you to convey facts, figures and detailed information to others in an enthusiastic manner giving them a clear understanding of the topic and what is required.

Your responses suggest that although you can be systematic in your approach to situations you can become bored with rigid, routine tasks. Therefore, it is important that the career you choose gives you variety rather than allowing you to get bogged down with boring routine duties. If you tire of a job or it loses its challenge you may lose motivation and so may be tempted to leave the task in an incomplete fashion.

Given these factors, the ideal working environment for you to aim at would be one where your objectives were clearly defined and the timescales set are realistic and achievable. Equally, you should be given time to examine facts and information before being pressured into taking action or making a decision. Being a person who associates well with different people, the workplace should provide an opportunity to interact with others on a regular basis and thus generate both trust and positive feelings in those around you.

YOUR WORK STRENGTHS

Once you have decided upon your career path and any matching educational opportunities, you can move towards realising your full potential and test and develop your work strengths.

The contribution you are likely to bring to an organisation will be your ability to win people over to your point of view. You will do this by using your friendly, enthusiastic approach, coupled with an ability to take detailed information and communicate it to others. You are at ease with people so interacting with others and being involved with different situations will be important to you. Being naturally energetic and mobile you will seek out new and novel projects that interest you rather than being involved with routine, repetitive administrative work which can sometimes bore you.

KEY CAREER CRITERIA

When identifying your future career you should consider and utilise your particular skills. Thus key factors to consider are areas where you can influence others by relaying facts, figures and detailed information in an enthusiastic manner.

The following tasks and responsibilities are likely to be appropriate to your behavioural characteristics.

- Presenting to others in your specific area of competence and expertise.
- Taking in detailed information and communicating it to others.
- Communicating and relating to a variety of people.
- Ensuring quality and standards are maintained.

Ideally the job would not have excessive routine administrative duties or involve you in day-to-day confrontational issues.

CAREER GUIDELINES

SPECIALIST COMMUNICATOR

The characteristics of Dan Taylor suggest that he would be behaviourally compatible with the functions listed below.

- Teaching
- Training
- Lecturing
- Demonstrating
- Canvassing
- Personnel (Manager, Officer, Administrator)
- Researching and Inventing
- Specialist Selling (Engineering, Finance, Capital Equipment)
- Project Engineer
- Service Engineer
- Managing or Supervising within a Technical or Specialist Environment
- Public Relations
- Industrial Relations
- Welfare and Nursing
- Conference Organiser
- Estate Agent
- Quality Assurance

Please note that the above career guide indicates job areas best suited to Dan Taylor's work style. It in no way suggests that the above are the only avenues open to him or with which he could cope. The Personal Profile Analysis does not take into account education, experience or qualifications; it is a work-orientated inventory.

